



Everglades Country Club Limited
ABN 86 000 196 501

ANNUAL REPORT

FOR THE YEAR ENDED 30 JUNE 2024

Dunban Road
WOY WOY NSW 2256



Everglades

Vibes
ALFRESCO

**EVERGLADES COUNTRY CLUB LIMITED
BOARD OF DIRECTORS 2023 – 2024**



President
S CHAY



Vice President
R BLAKE



Vice President
M QUILKEY



Director
I CAMERON



Director
R. CARLYLE



Director
M. REDRUP



Director
T WALKER

Life Members

G CALLINGHAM, P ELLIOTT, A LAMARO, R PAULL, I QUINTRELL, J MONTGOMERY



General Manager
R SEABROOK

Solicitor

Auditor

TONKIN DRYSDALE PARTNERS

Banker

BISHOP COLLINS AUDIT PTY LTD

COMMONWEALTH BANK OF AUSTRALIA



**EVERGLADES COUNTRY CLUB LIMITED
SPORTS EXECUTIVE OFFICE BEARERS**

Men's Golf President
R PAULL

Men's Golf Vice President
D CULLEN

Men's Golf Captain
D CORNWALL

Men's Golf Vice Captain
S WILSON

Men's Golf Secretary
I CAMERON

Men's Bowls President
I RICHARDSON

Men's Bowls Vice President
M TILLOTT

Men's Bowls Secretary
J DONAHUE

Men's Bowls Treasurer
B DOLAN

Women's Golf President
W WHITE

Women's Golf Vice President
M MACALPINE

Women's Golf Vice President
C BOWMAN

Women's Golf Treasurer
S SMITH

Women's Golf Secretary
B BURNS

Women's Bowls President
D ELSOM

Women's Bowls Vice Presidents
V DAVEY / E VINCENT

**Women's Bowls
Secretary**

Women's Bowls Treasurer
M JACKSON

J JONES





EVERGLADES COUNTRY CLUB LIMITED
ACN 000 196 501

NOTICE OF ANNUAL GENERAL MEETING

NOTICE is hereby given that the Annual General Meeting of Everglades Country Club Limited (the 'Club') will be held at the Club's premises at Dunban Road, Woy Woy, NSW 2256 on **Sunday 27th October 2024 commencing at 9.00am**. Members are required to have their current Membership Cards available.

The Business of the Annual General Meeting will be as follows:

1. Apologies (to be in writing)
2. To confirm the Minutes of the previous Annual General Meeting held on Sunday 29th October 2023 at 9.00am
3. To receive and consider the Annual Report of the Board of Directors
4. To receive and consider the Financial Report, Directors' Report and Auditor's Report for the year ended 30 June 2024
5. Resolutions (as these appear in the Notice of Resolution to be considered at the Annual General Meeting):
 - (a) Members to approve and agree to expenditure by the Club in a sum not exceeding an annual total of \$50,000 until the next AGM for Directors, Sub Committee members and voluntary workers expenses
 - (b) Members to approve and agree to expenditure by the Club in a sum not exceeding an annual total of \$16,000 until the next AGM for the professional development and education of all Directors
 - (c) Acknowledge the benefits as detailed
6. To appoint an Honorary Solicitor
7. To appoint a Patron(s)
8. To appoint a Welfare Officer
9. Special Presentation – Membership of 50 years or more
10. To announce the results of the bi-annual election of the officers and directors and declare those persons elected to take office from the conclusion of the meeting
11. To transact any other business which may be brought forward before the Meeting in accordance with the Constitution of the Club

A copy of the Financial Statements and the President's Report follows.

Steve Chay
President

The Annual Report and Financial Report will be published and available from the Club Website (www.everglades.net.au). Members requiring a printed report must make a request in writing for a copy to be provided.



S Chay
PRESIDENT'S ANNUAL
REPORT – 2024

Dear valued members

How fast the time goes, another year has passed on which we reflect and evaluate how we are today, look back at what we have done and look to the future and what we hope to achieve.

It is a pleasure to let you know that the club traded with a small profit this year which will be put towards further improvements to ensure that our venue, your venue is appealing to our members and visitors, furthermore, we hope these improvements will continue attracting new members and visitors from our community and beyond.

I am pleased to see more and more young families enjoying our facilities and making us the choice venue when deciding where to go.

Dealing with council to finalise our stage 2 renovations has been difficult, we are yet to get the final approval, we hope this will get resolved soon and we can go ahead with our stage 2 renovations early next year, we will provide you with further details as soon as we have the final approval to go ahead.

I want to thank all staff working in all areas of the club, you all contribute to make our club successful and maintain a successful operation, I also wish to thank the Club Management led by our General Manager Ross Seabrook for working tirelessly to ensure that the Club continues to operate serving our members and meeting expectations.

Thank you to the Board of Directors for being there during the hard times where some difficult decisions needed to be made, the challenges you face maintaining a successful Club operation is tremendous and hopefully rewarding.

Thank you to the ProShop Staff led by Darren and Scott, your dedication to help and assist our members is amazing, your approach to customer service is second to none.

Thank you to the Golf Course Maintenance Staff led by Chris, your hard work and maintenance of the golf course is superb and appreciated by our members as well as those visiting from other clubs.



Thank you to the Women's and Men's Bowls and Golf Committees for providing your time to ensure that everything is arranged for our golfers and bowlers, from local to inter club competitions, training, setting up daily and weekly competitions and special events, and for providing those new to the game with guidance, your work is truly appreciated.

Finally I want to thank you, our members for making Everglades your choice venue, without your support the club would not be able to continue to provide you with the excellent facilities we have.

I hope you continue to support our Club, your support is valued and appreciated, your support will ensure we continue to provide our community a venue that everyone can enjoy.

Steve Chay
President
Everglades Country Club





R Seabrook
GENERAL MANAGER'S
ANNUAL REPORT – 2024

Dear Members,

I present my report for the 2023-24 financial year, where we have continued to face ongoing economic and employment challenges. These challenges have required us work harder across all areas of our business, and it is the hard work of the Board, management, staff and volunteers that have enabled us to achieve positive outcomes.

Review of Financial Performance

Overall revenue was \$13.9m, which was up \$1.04m or 8.1% compared to 2023. The increase in revenue is in part higher due to the grossing up of discounted food and beverage, which is offset by recognising the expense to member's discounts. We have continued to offer competitive food specials, free kid's meals and happy hours, which are proving very popular.

Despite the increasing cost of doing business, we have managed to improve productivity and achieve efficiencies. Overall labour expenses were slightly less than last year. It was pleasing to be able to improve Club profitability by \$331k, turning a loss of \$142k in 2023 into a profit of \$188k in 2024. As I mentioned last year, the Club's business model is changing and evolving as we seek to be less reliant on gaming. Gaming accounted for 32% of total revenue in 2024.

Earnings before interest, tax and depreciation (EBITDA), increased from \$1.3m or 10.4% of total revenue in 2023 to \$1.8m or 12.8% in 2024. This positive improvement in EBITDA provides a strong basis to move forward with upgrading Club facilities to meet the future needs of our members.

This year we engaged MJD Valuers to complete a revaluation of club assets. This resulted in an increase in asset valuation of \$9.6m. Total club assets as at 30 June 2024 was \$33.5m and total liabilities of \$4.8m, giving the Club a strong balance sheet, with net assets of \$28.8m.

The Club is in a relatively strong cash position at 30 June having increased our cash reserves by \$400k to \$2.2m, after investing \$980k in asset replacements and upgrading of club facilities. Being able to make confident strategic decisions relies on accurate, reliable financial information. We are fortunate to have Michelle Rae as our finance manager.

Michelle has now been employed at Everglades for four years, and continues to improve our financial reporting processes as well as provide astute business observations. Michelle has been ably supported by Hannah Bullen.



In my report last year I mentioned how excited we were to see Council approve plans for Stage 2. We expected the final CC documentation to be straightforward. Unfortunately, in this day and age where there are onerous compliance requirements, it has taken a further 12 months to reach final CC approval. We had to provide updated architectural drawings, updated acoustic report, environmental engineering report, energy report, updated BCA report, amend plans to provide additional ambulant toilets and fire rated walls. This process has now taken over two years to complete, which is time consuming, costly and frustrating for us. This protraction has been particularly difficult for our pro shop and golfing members who have had to make do with a temporary entrance during this time.

We are now confident we will be able to start work on stage 2 in early 2025. At the same time we will commence work upgrading our gaming and main bar area.

Review of Operations

The tight labour market has continued to be our biggest challenge. Not only sourcing experienced staff, but also retaining them. This has opened up opportunities for first time employees to enter the hospitality industry. A number of staff already have Uni commitments, but have stepped up to meet a hectic work schedule at Everglades. This is something that hasn't gone un-noticed and very much appreciated.

The Everglades' management team, capably led by Shelley, has continually stepped up to meet the many challenges that are presented by such a multi-faceted environment. I understand how difficult it can be, and really appreciate the calmness and resilience our managers exhibit with every challenge they face.

Late last year, our executive chef and head chef resigned and left the industry. This left a pretty big hole in our kitchen team. We were fortunate that everyone pulled together and dealt with the high demand over Christmas without having a major impact on our business. In April, we appointed Brad Bates as Executive Chef, much to the relief of our kitchen and management. Brad has already made a solid contribution to consolidating our kitchen team and developing new menu ideas. I am confident we now have a strong kitchen team who can build on our past successes and make Everglades one of the best dining venues on the Coast.

Behind the scenes, Sarah Deck has grown into the role of marketing coordinator, building a strong social media capability and keeping members informed about everything happening in the Club with a minimum of fuss.

As I said last year, every employee at Everglades plays an important role in delivering a great experience for members and guests. Despite the difficulties I've already mentioned, our staff have made every effort to do this and I thank them for choosing Everglades as their employer.



Demand to play golf at Everglades continues to be strong, despite the current pressures on household budgets. No doubt, Everglades is a preferred course for many golfers and we believe our golf membership offers great value for money due to the great golfing experience delivered in the Pro Shop by Darren and his team, and on the course by Chris and the greens staff. They are well supported by the Golf Committees, Greens Committee and team of volunteers.

Unfortunately, we are challenged with a declining bowls membership. In order to address this decline, the Board has recognised the need to improve the quality of our bowling assets. Shortly, number 2 green will undergo a major renovation and see significant excavation, fumigation and the entire surface re-turfed. Maintaining this green has always been difficult, but we are hopeful this work will have a long-term positive impact. This work is expected to take a little over three months to complete.

We are fortunate to have a strong, cohesive Board of Directors, led by Steve Chay. Thank you to the Board for providing governance and supporting the future strategic direction of the Club.. Finally, to our club members, thank you for your continued patronage and support.

Kind Regards,
Ross Seabrook
General Manager



**MEMBERSHIP As at
31 July 2024**

FULL GOLF MEMBERS (Male).....	602	FULL GOLF MEMBERS (Female).....	133
LIFESTYLE GOLF MEMBERS (Male).....	178	LIFESTYLE GOLF MEMBERS (Female)	60
OVER 80S GOLF MEMBERS (Male).....	60	OVER 80S GOLF MEMBERS (Female)	15
INTERMEDIATE GOLF MEMBERS (Male 22-28)..	29	INTERMEDIATE GOLF MEMBERS (Female 22-28)...	1
INTERMEDIATE GOLF MEMBERS (Male 18-21)....	17	INTERMEDIATE GOLF MEMBERS (Female 18-21)...	1
ROOKIE GOLF MEMBERS (Male).....	23	ROOKIE GOLF MEMBERS (Female).....	24

JUNIOR GOLF MEMBERS 30

FULL BOWLS MEMBERS (Male)	62	FULL BOWLS MEMBERS (Female)	53
SOCIAL BOWLS MEMBERS (Male)	10	SOCIAL BOWLS MEMBERS (Female)	10
GOLFER ADD ON FULL BOWLS (Male).....	5	GOLFER ADD ON FULL BOWLS (Female)	2
GOLFER ADD ON SOCIAL BOWLS (Male).....	3	GOLFER ADD ON SOCIAL BOWLS (Female).....	0

SOCIAL MEMBERS

TOTAL 9,219

TOTAL MEMBERS 10,537





R Paull
MEN'S GOLF PRESIDENT'S
ANNUAL REPORT – 2024

I would like to report a very successful year for Everglades Golf Section with an increase in the number of games played, due to the great condition of the Golf Course during the extensive wet weather over the past few months. The profit from Golf assisting the financial position of the Club.

Congratulations to all the Championship Winners for their excellent golf and sportsmanship, with the Men's Foursomes still to be completed in October. A special mention to our juniors who are improving out of sight with our youngest ever club champion in Shay Bennett.

We must also give a very big thank you and a well done to the Chris Haynes our Superintendent and his staff to keep the golf course in excellent condition when a lot of the other courses on the Coast were unplayable for long periods. Allowing lots of visitors from other clubs. I have also noticed we have also gained some of these members from other clubs

Well done Darren on 25 years of excellent service to The Members of Everglades also Scott and his staff in the Proshop have also done an excellent job providing us with the best equipment, coaching and clothing and starting all the competitions. I also suggest members not using the app to score download the app for free.

I also wish to thank the Men's Golf Committee for the work they have done during the year in keeping golf running smoothly especially our Secretary Ian Cameron and Captain Dave Cornwall.

To thank Wendy White and the Women's Committee for their contribution to the running of golf at Everglades.

We did lose some members this year as usual but are gradually getting new members joining.

Please look after the golf course by repairing pitch marks and filling divots also don't be selfish and ensure you rake bunkers correctly and place rakes in the middle of the bunker in the direction of play. Always play ready golf to keep play moving.

Good golfing and I hope you all have a happy and healthy 2024-25.

Richard Paull
Men's Golf President





W White
WOMEN'S GOLF PRESIDENT'S
ANNUAL REPORT – 2024

Dear Members,

The past 12 months we have had a lot of bad weather but thanks to the fabulous green staff we have managed to keep playing throughout and are now known as one of the best playing courses in our district.

The Opal program, a 9 hole Proshop competition, continues to grow with quite a few of the players progressing into 18 hole competition play. Most of the Opals start through the Proshop clinics, they then progress into the Opals program where they are offered 12 months discounted Rookie membership, after the 12 months they have the option of Lifestyle membership or Full membership.

At all times they are very welcome to join the ranks of the 18 hole competition but some find the extra distance or time a little daunting, but we keep hoping they will come and join us and our presentations every Thursday afternoon.

Women's Pennants 2024, WINNERS, we went through the season undefeated and won the Pennant and Margin Shield (the most games won over the season).

Huge Congratulations to the team consisting of (in no particular order) Captain Cathy Bowman, Vice Captain Lorraine George, Judy Hocking, Lorraine Linnert, Georgie Clune, Heather Burrett, Lyn McMurray, Wendy White, Ann Kane, Trish Melnik, Maree Nieradka, Donna Mitchell, Gayle Colley, Collette Sweeney, Tracey Forde.

Many thanks to the Club and Board of Directors for our winning vests.



Our major event winners 2024 are:

Single Championships

Division 1

Georgie Clune – **Club champion**

Division 2

Sue Mitchell

Division 3

Margaret Hockley

Vets Championships

Division 1

Jan Duffield

Division 2

Suellen Nicholas

Division 3

Bobbie Moran

Foursomes Championship

Division 1

Gayle Colley and Donna Mitchell

Division 2

Cathy Yu and Robyn Taylor

Singles Knockout

Division 1

Donna Mitchell

Division 2

Bernadette Sandra

Foursomes Knockout

Division 1

Gayle Colley and Jan Titmuss

Division 2

Veronica Jordan and Carol Post

In 2023 - 2024 we ran 3 major events for charity.

Event no 1 – Death by Chocolate sponsored by Bryan J Reid Funeral services, from this event we were able to present \$4000 to the Central Coast Women’s Golf Association who collected the donations from all the clubs on the central coast for Coast Care Connect.

Event no 2 – Aces High Pink Ribbon Day, \$3700 was raised for Tee Off Breast Cancer research

Event no 3 – The Shirley Shuttle sponsored by Carol Post and Jan Montgomery in memory of Colleen Guy, last year we raised \$1600 and this year we anticipate exceeding that amount but will know exactly how much we can donate in early October.

Thank you to the Women Golfers for their generosity throughout the year and to the Board of Directors for topping up these amounts.

The Central Coast Women’s Golf Association tasks each club to choose a charity for the year and all clubs raise money for the chosen charity in that financial year, 2025 is Everglades turn and we are very pleased to announce that The Shirley Shuttle will be our choice, a well-deserved choice.



We have some very generous supporters and without them we would not be able to hold our events so successfully, in no particular order they are Bendigo Bank Ettalong, Carol Post and Jan Montgomery in memory of Colleen Guy, Bycroft Chimney Sweep, The Swampies, Bryan J Reid Funeral Services, Darren Chivas, Peninsula Village, Ocean Beach Tyrepower, Richardson & Wrench Umina, Umina Podiatry, BBF Woy Woy, Dr. Ned Restom – Teethon Implants, Dr. Simon Hutabarat - Central Coast Bone and Joint, we thank you for your continuing support of Everglades Women's Golf.

There are many people to thank who make the game of golf enjoyable for our members. Darren, Scott, and Proshop staff manage to send us out onto the golf with a minimum of fuss and I have to say that is no mean feat. Greens Superintendent Chris and his staff have made our golf course one of the best in our district and often in trying conditions. The men's golf committee with Dick Paul at the helm are only too happy to assist us when asked. Ross Seabrook and the Club staff are there for us and give their time willingly and again thank you to all. A special mention and thank you to all our gardeners as they make our golf course look almost like a botanical garden.

Thank you to the volunteers, Carol, Jill, and Kerry who assist with raffles and incidentals when the committee can't cover these duties.

Finally, all the work we do would not happen without a good working committee who are always there to help with presentations, finalizing competitions and any other special days, thank you all. Special mention to Cathy, I have her on speed dial as we work through any problems we encounter and there are many.

To those members on the sick list, I wish you a speedy recovery so you may get back to golf. We have experienced the loss of a few members and loved ones in the past 12 months, and I offer my sincerest condolences to those left behind.

Wishing you all good health and happiness for 2025

Wendy White
Women's Golf President





D ELSOM
WOMEN'S BOWLS PRESIDENT'S
ANNUAL REPORT – 2024

Greetings to all fellow bowlers, non bowlers, social members etc.

It is my pleasure to address you as the current Ladies Bowls President of Everglades Country Club at the start of my second term in this role.

I would like to tell you that at this point we are still adapting to belonging to a new entity called Central Coast Bowls which encompasses all men and women bowlers as a unified body under Bowls NSW and we are now known as a Region. The adjustment to this change has caused some confusion however at the moment it hasn't affected our bowling members too much and we continue to enjoy playing all individual ladies events as well as being able to participate in Open gender (Mixed) events with our men bowlers. We are extremely lucky to be able to follow along this path without encountering too many problems so thank you to all members for the cooperation we enjoy at our Club.

We have held several Special days throughout the year including Anzac Day, Mother's Day and a Father's Day. However, on a less positive note, unfortunately this year we were unable to hold our Water Lily Pairs event due to unforeseen circumstances. We will be back next year to hold this event, bigger and better than ever.

One of the highlights of our bowling year is when we hold our Presentation night where we are all able to join in and help to celebrate the great achievements of Winners and Runners up of the various competition events held during the year such as individual Championships as well as competing to win a Division Pennant flag which is played and hopefully sometimes won against other Clubs in our Region.

It is not all about serious play as well as playing socially every week there are many other opportunities to play at other Clubs carnival days throughout the year which are lots of fun and a chance to meet and make new friends.



I would like to thank my Management Committee ladies for their wonderful support not only to me but for their interest and ongoing commitment to all our lady members.

To the Men's Committee and members my sincere thanks for the respect and assistance you always show whenever needed.
your support is always appreciated.

I would also like to thank our Club Limited Personnel for their assistance and guidance wherever needed..your approachable attitude is always appreciated.

To the bar staff, restaurant and cafe staff thank you for your respect and assistance you give at all times.

Hoping to see you all at the Club soon.

Di Elsom
Womens Bowls President





Ian Richardson
MENS BOWLS PRESIDENT'S ANNUAL
REPORT – 2023/2024

Once again another year has passed.

As each year passes it becomes a struggle for your bowls committee. With declining bowls members, we especially need support on social days (which are the life blood of men's bowls) to ensure you have a great fun successful Club.

Please remember your committee give up their time to provide the very best for the Club and you the members.

Whilst it has been a difficult year, due to weather and various other reasons we were able to reschedule most championship games and complete all championship games on time.

Congratulations to all the Club championship winners and runners up.

The pennant season 2024 was our first year as an open gender pennants year. We must congratulate all those players , who represented Everglades in a competitive and professional manner.

Thank you to the pennant selectors, as we all know how difficult the job is.

Over the year whilst we had a number of bowlers leave the Club, we also welcomed a couple of new bowlers and hope you enjoy your bowling here at Everglades.

This year we had 2 successful sponsored tournaments, Anzac day , Mother's day and a Father's day (thank you ladies) bowls.

Presentation night was a fun enjoyable night for all members and hopefully all that attended had a great night

It is exciting that very soon (hopefully Oct. Nov). our green 2 will be replaced and whilst it will take some time to settle in, I believe it will once again give us 2 bowling greens to be proud of and give us more flexibility to running more tournaments, championship games as well as our most important social bowls.



I would like to thank, Tom Cain for his great effort in making our Charity Cancer Day such a success , thanks Tom.

Also thank you Brian Dolan for your work with the growing game of barefoot bowls at our Club. Thank you Umpires , Coaches, and not least the Bowls committee, which ensures we have a successful Club.

And last but not least , thank you the bowling members for your support. Let's hope we continue to remain a social and friendly Club for all to enjoy their bowls.

ian Richardson

Men's Bowls President 2024

EVERGLADES MERIT AWARD

The above Award was instituted to recognise the services of the many men and women who contributed to the growth of our Club through their efforts on Committees or in some special way.

The Award took the form of a Badge and a Certificate with the inaugural presentations made at a gathering of the various Committees, the recipients and their spouses on 14 December 1988.

The following current Members (2023-2024) have been recipients of this Award. It is anticipated that the various Committees will make recommendations from time to time to add to these names.

- JUDY ANDREWS
- HEATHER BURRETT
- GEOFF CALLINGHAM
- GARRY CRANE
- PATSY ELLIOTT
- MICK GAGE
- ANTHONY LAMARO
- DONNA MITCHELL
- SUE O'CONNOR
- IRENE QUINTRELL
- MIKE TILLOTT
- WENDY WHITE
- RAY BENTON
- ALAN BUTTON
- IAN ELLIOTT
- MARLENE FERGUSON
- JOHN HENRY
- JOYCE JACOBSON
- JANETTE MONTGOMERY
- GENNY MURPHY
- RICHARD PAULL
- FAY STRATTON
- FAY WOOD
- ANDREW MCDONALD

50+ YEARS MEMBERSHIP AT EVERGLADES

We are proud to recognise **Adrian Anderson & Robert Dicks** for their remarkable 50+ years of dedicated Membership with Everglades Country Club





EVERGLADES COUNTRY CLUB

ClubGRANTS

For the year ended 31 August 2024 the Club donated a total of \$74,246.00 to the following categories under the ClubGRANTS scheme:

Category 1.

Central Coast LGA ClubGrants

Cash donations = \$30,100

Recipients: Catholic Care Mary Mac's Place, Stroke Recovery Association NSW, Riding for Disabled, Umina Beach Men's Shed, Brisbane Water Secondary College

Category 2.

Cash donations = \$44,146

In-kind Donations = \$105,700

Recipients: Southern Ettalong Football Club, Roosters Social Club, Woy Woy Physical Culture Club, Everglades Tenner, TKT Netball, Peninsula Junior Touch, Brisbane Water Physie, Central Coast Disabled Surfers, Woy Woy Rotary, Umina Rotary, Swampies





BOWLS



GOLF



Everglades
REWARDS



Everglades
EVENTS



Everglades
BOWLS



Everglades
GOLF